Computime Newsletter

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Special points of interest:

- Computime are now Oracle Special Edition Partner for E-Business Suite
- Save £850 tax free
- New Staff
- Free ADSL
- Button & Co
- SQL What is it?
- Phoenix Worldwide Logistics

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Any time- Any place - Anywhere Accounts

Computime, one of the most successful Accounts Software Suppliers in the Midlands, have been chosen by Oracle as one of the first Special Edition Partners in the UK.
Being accredited by Oracle ensures that Partners can provide customers with expert advice on choosing the right business solution for their needs.

Now available in the UK, Oracle E-Business Suite Special Edition is a fully integrated suite of core business applications that support all your key business processes.

Your company gets the power of the complete Oracle E-Business Suite—at lower cost. And Special Edition, being browser based, is easily installed and implemented, for local and wide area access, so you can achieve rapid and measurable return .

Simplify Your Information Systems: Simpler IT systems mean more visibility into your customers, products, and services; a single source of truth for all company data; better business decisions; improved customer service; and lower operational costs.

Implement Easily: Special Edition comes completely configured, with all components built to work together seamlessly. Installation and implementation are fast and easy. You start seeing benefits rapidly.

Grow Module by Module: Implement the entire suite of Special Edition applications, or just the modules that solve your key business pains. Then, expand as your needs grow. You'll never have to re-implement or integrate point solutions.

Get Control of Your Business: Special Edition has built-in leading business processes, including order to cash, procure to pay, demand to delivery, plan to produce, cash management, inventory management, financial management, opportunity to closure, and service call to resolution.

The product is aimed at Medium sized Companies, especially where they have a legacy system. To find out more email info@computime.co.uk or phone 02476671900

Save £825 tax free

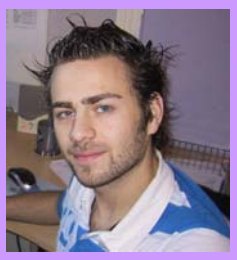
Large employers with over 250 employees, must file end of year returns (P14 and P35) online starting with tax year 2004-05, due by 19 May 2005.

Small employers with fewer than 50 employees can receive up to £825 tax-free over a five year period, starting with tax year 2004-05 for filing online early.

One of the easiest ways to do it will be using the latest version of Pegasus Opera II and Sage Line 50/ MMS.

If you would like a copy of the Online filing guide from Pegasus please contact Bill Gifford on 024 7667 1912 or email bill@computime.co.uk

"Coventry Myton Hospice Appeal" - Please note Computime will not be sending out Christmas Cards or gifts this year as they plan to give the money saved to the Appeal. They need to raise £5,000,000. If there are any other Companies who would like to do the same email john@computime.co.uk who is on the Fund Raising Committee



Steve

Manpreet

New Engineers

As part of our continued expansion of our Engineering and Support Department we have taken on another 2 Engineers. Some customers will have already met Steve Best and Manpreet Phull

Steve was with us over a year ago as part of his gap year from University, and he liked the place so much he joined us permanently.

Steve's role is looking after our Internet Web Sites, Email, support, Wed Development, and our Search Engine Management.

Manpreet joined us in middle of 2004 and brings with him a wealth of experience in the area of Networks and PC Instillation, and general support work.

We all wish them well in their new roles.

"Customer Care Campaign."

As part of our wish to improve our customer performance we have developed Customer Care visits by the Sales staff.

The aim is to visit as many of our customers, and review our service performance, identifying any issues that need addressing, and, where required, agree a strategy to address them.

In addition it will be an opportunity to let our customers know about new products and services Computime are now able to offer.

If you have not already been contacted, call your Sales person or email info@computime.co.uk or phone 02476671900 and speak to your sales contact

What is "Facilities Management"?

It is a service where we come out on site on a regular basis to carry out proactive work, with the intention of getting the maximum out of your IT system. To find out how successful it it with companies please talk to your Sales Contact for a reference site

On Line Access for customers on "Facilities Management"

Computime have just introduced a facility to allow customers with "Facilities Management" support contracts the ability to go on line on the Computime Web Site and log in to the Extranet, enabling them to: -

- register jobs and get a job number
- Check up the status of a registered job any time, including who is looking after it and what is happening
- They will also have the ability to access the knowledge base for information; be able to down load software to fix a virus attack; and the ability to amend their details on our CRM system. They can also have the facility to access their account for credit issues etc

To find out more email info@computime.co.uk or phone 02476671900 and speak to your sales contact now.

(If your company is interested in an Extranet email us now on dave@computime.co.uk)

Button & Co Keep Clients in Touch

Button & Co, a Coventry based law firm has expanded and invested £30,000 in new technology to improve the way it does business. Based in Manor Road, in the city centre, the firm, with the support of Computime, their IT supplier, has installed a new computer and accounting system, as well as expanding its internet based business by upgrading its website.

The next phase will be the introduction of phone text based alerts to the firm's clients to speed up communication. It is looking to introduce a system where text alerts can be sent to clients to keep them updated on their legal business as quickly as possible, as a support to sending cut traditional letters.

Senior partner Nick Button said, "In addition to looking at texting, Computime are also developing the facility for a secure area for clients on our website to access information relating to the progress of their specific cases".

For details of how Computime might help you email info@computime.co.uk or phone on 02476671900

Nick Button (Partner) raises £45,000 for another Computime Customer: Helen Ley Home)

FREE ADSL/SDSL for 12 month from CW2000

As registered installers for the above project, Computime are able to provide a fully installed solution, free of charge, on the basis you are in the designated area (www.maps-wm.org/gowmmaps).

In addition as Computime only use the award winning Zen for the ADSL/SDSL, we are able to provide the best performing service in the UK today (see August results below)

Rank	Provider	Downstream	Upstream	Total
1	Computime's provider Zen	455.3 Kbps	238.3 Kbps	1753
2	Virgin	451.7 Kbps	237.0 Kbps	1104
3	Eclips	451.1 Kbps	237.0 Kbps	1638
4	Wandoo	449.6 Kbps	234.2 Kbps	3001
5	Nildram	449.5 Kbps	235.3 Kbps	1566
6	Plus Net	446.7 Kbps	234.0 Kbps	1575
7	Freedom	443.8 Kbps	231.0 Kbps	965
8	BT	443.1 Kbps	231.5 Kbps	5385
9	PIPEX	441.4 Kbps	230.4 Kbps	3973
10	Demon	437.8 Kbps	229.4 Kbps	645

(Users comparing Britain's Broadband provider' rated Computime's Zen the Number One for reliability and Customer Service - and has a record of top place results in independent speed testing).

If you are not in the designated support area and are using companies like BT for your ADSL/SDSL you are probably paying more than you need to. You are also not getting as good a service as you might do switching to Computime's provider Zen. If you are still using ISDN moving to ADSL will probably save you money.

User comment "*It was an amazing deal, free ADSL for 12 month, including supplying and installing all the hardware. We have also signed up for the Learning Package, which allows you the use of a portable PC free for 12 month to help improve the performance of our staff though on line learning".* To find out more email info@computime.co.uk or go to www.computime.co.uk/content/Broaband. For details on the CW2000 Project go to www.cw2000.org.uk

SQL* in the SME Market place, a businessman's view

Over the past few month we have seen a significant increase in interest from our clients in considering SQL based systems, especially Accounts and Customer Relationship Management (CRM).

The interest seems to be coming as a result of a need to speed up access to their systems, and a need to cross relate information from different software packages when producing reports.

So what has SQL technology got that current software for the SME has not got?

Most software that has been written for the SME marketplace has been based on ACCESS; Visual Basic; and FoxPro, all from Microsoft. Their greatest asset has been speed of development and very usable graphically friendly user screens. Their weakness has been the overhead required by PC's to accommodate the ever increasing size of the programs required to run on them. We are fast approaching a stage that the memory and speed of PC's are again starting to be overtaken by new software coming on to the market.

In the case of reports, unless you are able to access company information for a number of databases to for example determine profitability of clients, or analyse volume of transactions, or number of contacts related to sales generated, it is impossible with current non SQL based systems.

Where SQL comes in to its own is the data for the company is held in one location, separate from the application software. As a result it gives you the ability to carry out work on the Network Server, which reduces the workload on the PC and the Network and passes it back to the more powerful Network Server. It also enables the creating of reports to be made easier and more efficient, again increasing the speed.

We have carried out a number of tests on our own system, which we moved to an SQL solution over the past month and have found a dramatic increase in speed when producing sorts on dates, and running standard reports (10 times increase in one case).

If you are finding speed is an issue in running your applications and or you are finding it difficult to get reports done, then you should check out SQL based software.

*SQL stands for "Structured Query Language".

DeTeWe
Your connection to the world

One of the largest independent logistics specialists in the UK, when they needed a phone system to meet their need for access thought their large warehouse site, including fork lift drivers, found the solution from Computime.

By the use of DecT mobile phone technology for from DeTeWe, one of the largest manufacturers of this technology in Europe, plus standard phones for the office they were able to meet their need. They were even able to save money against their BT quote.

Commenting on the project Dave Ball, Computimes Sales Director said "Not only were we able to supply the ideal solution, at a more competitive price, with the integration from Tobit Unified Messaging, we are able to offer features that would be normally found in systems costing twice the price.

If your phone system is due for replacement and you like the idea of being contactable any time anywhere phone 02476671900 or email info@computime.co.uk

Late news - CW2000 plan a NEW project for Security Cameras in the New Year. Any company interested should email Computime on info@computime.co.uk for info, or phone Mike on 02476671900

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