

Computime Newsletter

Volume 7 Issue 1

July 2005

Computime IT Solutions Ltd
Computime House
69 Albany Road
Coventry
CV5 6JR
Phone: 024 7667 1900
Fax: 024 7667 1920
E-mail: info@computime.co.uk
Website: www.computime.co.uk

Special points of interest:

- Computime SAP Partner for E-Business Suite
- Sage launch MMS
- New Staff
- Spindle
- Free ADSL
- Computime take on Uniworld
- Coventry Hospice
- Remote IT Management

Inside this issue:

- New Web Site coming soon **2**
- Zen Best of Breed
- Computime and Uniworld
- CW2000 Funding Spindle **3**
- Coventry Hospice Appeal **4**
- Remote IT Management
- A Web Success Story



Computime expands its portfolio

Business owners know that software solutions can be powerful, enabling them to pursue new opportunities and achieve new competitive advantage. They also know that business software can be expensive to implement, difficult to use, and complex to maintain. But not SAP Business One.

SAP Business One is an integrated, affordable business management solution designed specifically for small and medium businesses. For the first time, business owners have a single system that automates processes and offers an accurate, up-to-the-minute picture of their business.

SAP Business One is affordable, so you can achieve a

rapid return on your investment. It's also simple to use, giving all of your users a consistent, intuitive environment that they can learn quickly and use effectively. And it's powerful, enabling you to manage your business today and grow to new levels of success.

The solution offers functionality to optimise every aspect of your business, from financial accounting to manufacturing to sales and service. It also delivers truly innovative features, including a five-step MRP Wizard that automates material requirements planning, and a Drag & Relate tool that lets users link different pieces of information with a single mouse click.

With SAP Business One, you

can achieve a new level of control and increase the profitability of your business. Your employees get the information they need, when and how they need it. And you can easily customize the solution to meet your changing requirements.

If you are finding your current accounts system running out of steam and want to look at one of the best integrated products on the market today SAP is now available from Computime. Email

david@computime.co.uk

Stop Press - Computime get their first order in 8 weeks of becoming an authorised supplier.



SAGE launch MMS Accounting

Sage MMS (Mid Market Solution) is

Sage's latest mid-range business solution, built on the .NET platform. It is a powerful accounts and trading solution with unrivalled usability and customisation capability.

Straightforward to implement and easy to learn, Sage MMS offers the ideal solution 'out of the box' to many companies with complex business processes.

Sage MMS is also an ideal upgrade path for many Sage Line 50 and 100 users who are experiencing growth.

Sage MMS meets needs across your business:

Accounts and Finance

Sage MMS flexes to your business, allowing you to budget by cost centre and department. Powerful consolidation

of multiple companies – even with different nominal structures and operating currencies - means your system can grow with your business. Alerts and batch entry features ensure rapid, error-free data entry, while in-depth reporting and graphical analysis ensure you are always in control.

Customers - Deal effectively with customers by storing all details and maintaining effective credit control. If a significant number of your customers need to deal in a foreign currency, Sage MMS gives you the tools to meet this need – effectively.

Suppliers - Maintain consistent, controlled relationships with your suppliers. Store full details of your purchases and benefit from tools to help you make best use of your credit terms with your

suppliers.

Stock Control - Sage MMS allows you to organise and closely manage your product lines. You can manage different stock locations completely independently, in terms of replenishment, sales, reporting and stock takes. Custom search categories and wildcard searches will assist you in managing large numbers of product lines. Serial and batch controlled items can be managed, and you can buy and sell in different units of measure.

Bespoke Requirements

Sage MMS can be customised for your business, and integrated with industry-specific software available from Computime who are a Sage Developer partner.

To see the complete suite email bill@computime.co.uk

Stop Press - Pegasus Launches a Client Server (SQL) Version of Opera II. For details contact bill@computime.co.uk



New Web Site Coming Soon



Steve our Web Designer

"We have some exciting news to report this month. We are going ahead with a brand new look website to bring our on-line image up to scratch and fit in with our brand name & corporate colour.

Those of you who have been around for a while may remember our pizza-delivery style red Computime caps with matching red jackets! Our engineers still cringe at the sight!

We have moved away from the red and black theme now with our current image including a lilac and purple Yin and Yang logo which we will be improving upon and designing into our new

website.

With our commitment to adopting new technologies and our continual drive to develop outstanding eCommerce and web-based applications, we've discovered a whole range of exciting features we can include in our new site to make the whole Computime on-line experience easier and more rewarding. Here's a snippet of just some of the new features: -

- Downloads page to provide you with the latest programs, version releases and service packs for your software.

- Voting/poll system to help us

better understand the needs of our customers and develop new products/services.

- Bulletins page to ensure you are kept informed about the important headlines in the IT world such as new virus outbreaks and planned maintenance outages for broadband.

We will also be integrating some of our existing processes (such as this newsletter) with our new website so you can be assured it will be a one-stop-shop for your IT needs.

Check out www.computime.co.uk next month" Steve

ZEN BEST BROADBAND ISP

The 10th Anniversary PC Pro Reliability and Service Awards were based on a survey completed by 13,000 readers of the leading magazine for IT professionals this year. A full write-up of the awards, appearing in PC Pro issue 123, on sale now, reveals that Zen Internet was voted "Best Broadband ISP" beating Telewest, Plusnet

and Demon to win this prestigious award. Winners in other categories included IBM, Nokia, Fujitsu Siemens and Canon.

Richard Tang, founder and managing director of Zen Internet said:

"To be recognised for our reliability and service is a huge accolade for Zen Inter-

net. Our mission is to provide the best ISP service in the UK, and this award is confirmation that we are well on our way to achieving this goal."

Computime are one of the largest authorised dealers for Zen. If you are having difficulty with your ADSL provider give us a call



Computime takes on Uniworld, one of the fastest growing Telephone Service providers

Commenting on the move, John Dixon said "We got so fed up with BT with their service, attitude, and high prices, we switched to Uniworld ourselves, and liked then so much we have now become a dealer for them.

So what do they offer: -

Account Management

You will always have your calls answered in person and be put through to your named account manager

Your Personal Account Manager is your one stop point of contact. They will deal with every matter personally - it is of significant importance that you are never put through to another department or have to explain your needs to a third party.

No voicemail

We found that when you call them your call is always answered personally.

Complete Service Provider

All your voice and data services can come from a single provider.

Fixed line services

- Line rentals (which they transfer from BT)
- Outbound all services
- Inbound all services (0800,0845,0870, Premium Rate)
- Virtual Private Networks

Mobile Phone Services

- Voice and data services

Data & Internet services

- Broadband and dedicated connectivity to the

internet

- Leased lines to Frame Relay to IP VPN - any type of data facility

All from a single Service Provider, with competitive low rates and one permanent point of contact.

Simple Clear Billing

The importance of simple, easily understandable billing is often overlooked. Simplicity is Uniworld's motto. You receive easily understandable invoices and management reports which put you in full control of expenditure.

If you are looking to work with a leading provider, to reduce your call charges to 1.2p per minute and get 20% off your line rental charges, with one bill, then you need to talk to Keith Sinclair now on 02476671900, or email keith@computime.co.uk and find out if we can help.



Computime are now an authorised supplier of Spindle Professional, which will enable you to instantly email, fax, print and record all documents from your accounting system. This includes statements, invoices, remittances, delivery notes, sales and purchase orders, quotations and much more.

Spindle Professional merges information from your accounting system with form designs, such as your company logo and branding. This means you can produce professional looking documents that can be faxed or emailed, thus reducing your printing, postage and administration costs.

Key benefits for you business

- ✦ Dramatically reduce your costs by delivering your documents by fax and email
- ✦ Save money and wastage by using plain paper instead of pre-printed stationery
- ✦ Place your company logo, branding, image and design on all outgoing documents
- ✦ Intelligent delivery means Spindle Professional knows what to fax, what to email and what to print
- ✦ Electronically store all your documents so you can retrieve them whenever you need them
- ✦ **Tried and tested.** Proven by thousands of users in the UK alone

Spindle Professional works with Sage Line 50, Sage Line 100, Sage MMS, Navision, Great Plains, Pegasus Opera II, Access Accounts, SAP Business One and more.

If you are looking to save money, just email sale@computime.co.uk and we will send you a spreadsheet to work it out for you. There are Spindle customers who have saved over £5,000 per annum!

No Charge for Internet and Training for 12months



Learning Project

For the purposes of the Broadband Learning Project, Computime through CW2000

are able to supply, without charge for 12 month:

- Broadband network access.
- A laptop pc and appropriate software.
- Analysis of company training requirements if required.
- Access to and use of com-

mercial quality learning materials

- Face-to-face support for employee learners at local Learning Centres.
- Access to a dedicated learning portal.
- On-site support for the equipment
- Support the development of a Learning Champion for the company.

Security Project -There will be a Security project launched in the

near future, which will provide at little or no charge an ADSL linked Security Camera linked to a monitoring resource.

ADSL/SDSL Project – We continue to be able to offer, free access for email and web for 12 month.

Please note the above projects are subject to your being in an "Objective 2 Core Area" and agreeing to support the projects principals.

If you would like details on any of the above email

mike@computime.co.uk

Chamber and Business Link Funding Update

If you are looking for Government or European funding for new projects contact John Dixon, who is a registered Consultant through the Government sponsored Small Business Service (SBS).

Commenting on the success of last year John Dixon said "we were able to find funding of over £60,000 last year for projects ranging from new web sites, to a complete review of a clients IT requirements. We even got funding on a new web site for a company in Warwick, which is not normally the case.

If you have a project in mind and would like to check out the possibility of funding email john@computime.co.uk or email your sales contact





Coventry Hospice News From Computime



As John Dixon is part of a team of business people who are helping to raise funds for the hospice, we thought it would be interesting to make our customers aware of the current status. Commenting John said "We have now reached just over £2,500,000 towards our £5,000,000 target. We now have planning permission on the old Walsgrave Hospital site, and plan to start the building once the site is cleared in 2007.

Last week, with the help of the local Round Table we were able to raise just over £1,600 from a charity auction, in which I put my property in Spain up for rent for a week, and raised over £400 for it".

Any one interested in raising funds or offering items to action at future events please email John on john@computime.co.uk. If you would like to rent John's property go to www.lacala-spain.co.uk



REMOTE IT MANAGEMENT

Recent research carried out by a large UK Network and PC supplier estimated that poor management of IT systems cost Britain's SME businesses an average of £6,000 a year in lost revenue per company.

While most problems are routine, with 70% fixable within 15 minutes, SME's suffer longer than necessary because of a lack of resources and

expertise.

These failures cause loss of productivity and morale and damage customers relationships. They also distract management from primary business goals especially when employing dedicated IT staff is not an option.

Computime, in addition to offering their on site maintenance service, are now able to offer IT Remote management of your system.

With specialist software, and the use of Broadband, we are able to remotely monitor and manage your Network, Tape Backup, and even PC's if required.

Following research with our pilot customers we are have been able to achieve a 90% resolution of issues remotely in under an hour. Of these 70% have been resolved in under 30 minutes, and 30% in under 5 minutes.

For companies who already have Network support, remote access is now included with your support contract. If you would also like this extra service on your PC's then this can be added at £12.50 per month per PC.

If you do not have any support contact your sales contact or email sales@computime.co.uk for more details.



A Bra and Pants Web Success

Royce Lingerie is a supplier of specialist Lingerie to major chain stores in the UK. Over the past few years, Computime have been working with them to develop their web site and improve their ranking on the search engines. Their speciality is Maternity/ Nursing and Post Operative bras.

The site is content managed by the client, which enable them to add new products and news and events themselves without the involvement of our staff, thus making sure their site is always up to date and relevant to prospective clients.

Commenting on their success of the site, Bob Flemming said "Working with Steve, one of the Computime Web Developers, has resulted in a web site we can be proud of, a significant improvement on our of ranking that has resulted in business being gained from as far afield as Canada (have made enough money from that contact alone to pay for our investment many times over)". Go to <http://www.royce-lingerie.co.uk>. If you would like help improving your web business email sales@computime.co.uk

Computime IT Solutions Ltd
Computime House
69 Albany Road
Coventry
CV5 6JR
Phone: 024 7667 1900
Fax: 024 7667 1920

