

# Computime Newsletter

Volume 10 Issue 1

March 2008

## Key Items in this issue

- *Pegasus Special Offers and Event*
- *Spam & Virus Stopper*
- *New Web Sites*
- *Horror Stories*
- *Coventry Myton Hospice £5m*

## Inside this issue:

Web Site story 2

Special offer on Pegasus Opera II

4\* Broadband Service 3

Engineering Horror Stories

Coventry Myton Hospice Appeal 4

Golf Day

Government Funding Update



## Great customer savings on offer this Spring

If you are an Opera II customer, or looking to move to Pegasus there has never been a better time to extend your solution and get a better return on your investment.

- **In March and April**, you can save up to 35% when adding modules, companies, users and employees.. Terms and conditions apply . Plus, you will receive a single user Sales Pipeline Management free of charge (Offer drops to 25% in April)
- **Opera I** customers can save up to £9,840 when you migrate to Opera II this March, April. Choose from a range of Opera II bundles, plus we'll give you Sales Pipeline Management free of charge.
- **Executive Management Pack:** You can increase your reporting power and add the Pegasus Executive Management Pack which includes Pegasus XRL (1 user), PIM (1 user), and Executive Dashboards for only £1,500. That's a saving of £1,150 on the retail sale price.
- **Payroll Management Pack:** For current Opera Payroll customers and prospects who need a payroll only solution, Pegasus have introduced an Opera II Payroll Management Pack from only £1,250 in March and April. This includes Payroll (100 employees), Personnel, Reporter, XRL (1 user), PIM Enterprise and P11D (up to 50 employees).
- **Pegasus XRL BOGOF:** Buy one Pegasus XRL, get one free. Existing XRL users can buy another user, get one free.
- **SQL Upgrades:** Opera and Opera II customers can upgrade to Opera II SQL for a fixed price, from only £3,000.
- **New Opera II Version 6** - lots of added new features.

*To gain advantage of these offers come along to a workshop at the Ricoh Arena on the 3rd of April 2008. If you have not already registered contact us, by emailing to [chris@computime.co.uk](mailto:chris@computime.co.uk) or phone 02476671900 and speak to Mike, Chris, or John.*



## The 1000'th Users signed up for Spam & eMail Virus Stopper

Computime continue to expand the **Spam and eMail Virus Stopper** user base. In February we hit our 1000'th user.

Some of the comments from our customers: -

"Best investment I have made, We instantly went from 1000 spam eMails a day to just one or two. Would recommend it to everyone"

"I was concerned on losing genuine eMails with

the new system, but after a week we had not lost any"

If you have a Spam or eMail Virus issues and want to resolve it contact Chris on 02476671900 or eMail

[chris@computime.co.uk](mailto:chris@computime.co.uk)

## Website News

### New Myton Hospice Web Site has gone live

After the success of the Coventry Myton Appeal Web Site, which Computime produced for Myton Hospice, they felt that they wanted to take their main website to a new level, making use of their new image and logo. Once again they chose Computime.

Their new site, which has now gone live, incorporates their new branding and great new features to provide a useful online service for the community.

With donations being key to the success of care for in-patients at Myton, this is top of the list to make it easier for people to get involved with. Changes include a restructuring of the content to provide greater focus on articles and information which are most useful to people finding the website with the intention of getting in touch or requiring the help of Myton for a friend or relative.

In support of the new site, Myton are about to launch their own credit/debit card online payment system in partnership with Computime and CP-WEB. This will allow people to play the Myton lottery online and place orders for Christmas cards in an ecommerce environment. The aim is to encourage people to pledge their support without having to burden them with forms, posting cheques and postal orders.

Another exciting step forward has been the re-design of the Myton homepage and website to fit in with their new red, grey and white colour scheme..



**Steve Best  
Web Designer  
& Internet  
Expert**



### Online Fabrics to go Live

Following the success of their on line web site some 4 years ago Online Fabrics decided to have an upgrade carried out in line with a more up to date corporate image.

The new site is fresher, cleaner & less cluttered and has a raft of new features..

Together with the ability for

them to update it themselves, to have on line payment, and the Search Engine Management Service, provided by Computime, the aim will be to increase the volume of new traffic to the web site.

If you are looking to buy fabric on line go to [www.online-fabrics.co.uk](http://www.online-fabrics.co.uk) now.

If you would like to know how Computime might help increase your web business eMail

[sales@computime.co.uk](mailto:sales@computime.co.uk)

There is currently funding available to certain types of business that could reduce your costs by up to 50%.

What have you got to lose?



### FREE Critique of your web site

Computime are offering the first 2 companies who contact us, on receipt of this Newsletter, a free critique of their web site. The critique will include - identifying any issues you may have on the workings of the site - where the site is not search engine friendly - and what action might be required to maximise your ranking on the search engines. The aim is to help increase your enquiry level. to increase business from the site. eMail [john@computime.co.uk](mailto:john@computime.co.uk) or phone 02476671900 now

## Sunday Times Awards 4\* to Computime's Broadband Supplier

Computimes Broadband supplier gained a fantastic four stars in a recent Sunday Times survey into broadband providers.

They were described as a 'minimalist marvel with excellent support' providing an 'efficient service that earned top marks for customer service, (UK-based) technical support and reliability.'

Only two other providers made

the four out of five star grade (the highest rating that was awarded) in this survey, which polled subscribers to Computing Which?.

Our supplier scored satisfaction ratings of over 80% for customer service, reliability of connection, along with online and telephone technical support.

"To be so highly rated in a Sunday Times survey for the second year

in a row is a brilliant achievement for us. It is great to see that our aim to develop Internet services that focus on quality, reliability and service, is successfully reflected in customer opinions. We are also generally cheaper than BT" -. For more detail eMail Chris@computime.co.uk or phone 02476671900 now



## Engineering Horror Stories

### Not backing up your data

On 2 occasions in February 2008 we had customers who's system went down, one due to a power failure, and another where the server failed, and neither had an up to date back up.

In one case the customer had been given warnings each day when they replaced the tape saying incomplete back up, but the person did not think it as important.

In the other case, the person doing the tape replacement each day had left, and no one thought to take on the responsibility. The end result in both cases was a major exercise in trying to recover the data. What should have been a minor issue became a major one, which disrupted both businesses.

For the future, both companies now have clear procedures, to make sure the back up works, and we have upgrade both clients to the latest backup software, which has an added feature of being able to send an eMail to confirm a completion, or more importantly a non completion of a back up. If you would like more details of the latest backup software eMail your sales or engineer contact. Or eMail sales@computime.co.uk

### Is your Network Virus Software Working?

Some years back virus software suppliers offered 2 options as part of their services:

- **An annual licence**, where each year you were entitled to continual updates as viruses were found, plus an update of their Virus Engine Program itself.

- **"Perpetual Licence"** - where once you had purchases the software, you re-

ceived just the updates to cope with the new viruses.

However, we are now finding, with the advent of Spyware, that Perpetual Virus Licences, due to the Virus Engine not being upgraded as part of the licence, are not picking up the newer viruses/ Spyware.

If you are finding your PC and Network slowing down, you may find there are Viruses/ Spyware

on your system that are not being picked up.

The test is, if you are not currently paying annually for updates, you are likely to be on the old "Perpetual Licence" system.

If you have any doubts contact us now to get your system checked, or eMail support@computime.co.uk





## Coventry Myton Hospice News

John Dixon is Chairman of a team of business people who are helping to raise funds for the Coventry Hospice.



After some 10 years of fund raising Coventry are about to get a hospice built on the old site of the Walsgrave Hospital.

In February 2008 the campaign hit the £5,000,000 mark. We are now looking to have a final push and raised a further £2,000,000 to help furnish and run the Hospice.

If you would like to help raise funds to enable us to get the Hospice built in Coventry, even if it is payment in kind, email [john@computime.co.uk](mailto:john@computime.co.uk) or go to [www.mytonhospice.org](http://www.mytonhospice.org) and find out how you can help. See below some shots taken on the 22nd March 2008. It's happening!!



## Myton Hospice Golf Day - Leamington and County Golf

This year marks the Centenary celebrations at the Leamington and County Golf Club - and to mark this occasion the Captain, John O'Kelly, has invited Myton Hospice to hold their annual Golf Day on May 14th at the course.

The competition will be a Shotgun Stableford in teams of 4 with the cost of the day being £240 per team of 4, including dinner. To enter please call Sue Drew at Myton on 01926 492518

**Government Funding Update** - For companies thinking of developing their web business and expanding in to new markets there are funds available.

John Dixon is a registered Consultant through the Government sponsored Business Links. If you have a project in mind and would like to check out the possibility of funding email [john@computime.co.uk](mailto:john@computime.co.uk).

John Dixon said " over the last 6 month we have assisted companies to obtain over £80,000 worth of funding for projects, mainly in the Business Improvement and Increased sales through Web Site automation". "For any company in the West Midlands that is considering improving their IT related part of their business, they should take advantage of what is on offer". For more details eMail [john@computime.co.uk](mailto:john@computime.co.uk)



Computime IT Solutions Ltd  
Computime House  
69 Albany Road  
Coventry  
CV5 6JR  
Phone: 02476671900  
Fax: 024 7667 1920  
E-mail: [info@computime.co.uk](mailto:info@computime.co.uk)  
Website: [www.computime.co.uk](http://www.computime.co.uk)

